



## Board Report

**File #:** 2022-0058, **File Type:** Contract

**Agenda Number:** 12.

### FINANCE, BUDGET, AND AUDIT COMMITTEE MARCH 16, 2022

**SUBJECT: INFORMATION TECHNOLOGY (IT) SERVICES BENCH**

**ACTION: APPROVE RECOMMENDATION**

**RECOMMENDATION**

AUTHORIZE the Chief Executive Officer to:

A. AWARD an IT Services Bench, through (RFIQ) No. PS7764700, consisting solely of SBE Prime vendors listed on Attachment A-1, who have been deemed qualified to participate in future as-needed IT task order work for technical Service Sections 1 through 4 below:

1. Enterprise Architecture & Technical Integration
2. Business Application Services
3. IT Operations and Service Delivery
4. Center of Excellence

The Bench will be in effect for a five-year period to perform professional services for a cumulative total value not-to-exceed \$45,000,000. Individual task orders will be awarded based on competition via the Request for Proposal (RFP) process.

B. EXECUTE individual task orders under the Contract for IT Services for a total not-to-exceed amount of \$45,000,000.

**ISSUE**

The Information and Technology Services Department (ITS) manages multiple technology platforms to support the Agency's goals and objectives. The department's objective is to provide reliable system performance as well as ensuring the confidentiality, integrity and availability of data when using technology. The technology infrastructure footprint is vast and consists of tens of thousands of computing, storage, data/voice/video communications, and specialized business application system assets. To ensure the technology infrastructure is operating effectively and securely, all assets must be continually monitored, administered, enhanced, and upgraded to meet the needs of the business

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and stay within manufacturer warranty compliance.

In addition to maintaining Metro's technology infrastructure, the Agency's technology footprint is continually growing thus requiring significant staffing resources. Based on maintenance and project schedule needs, the number of concurrent resources required for limited durations may exceed the number of available budgeted full-time equivalents (FTE) in the Information and Technology Services (ITS) department. To meet these resource demands, use of contracted resources, on an as-needed basis, is the most cost-effective method to meeting the maintenance and project delivery support requirements in a timely manner.

Through a competitive procurement process, an IT Services Bench was developed establishing prequalified vendors, each having the skills and experience needed to provide the required as-needed services identified to support the ITS department's functions. The IT Services Bench will enable ITS to be more agile in acquiring technical contract resource service needs by streamlining the processes required to award small/mid-scale task orders timelier and more efficiently since the initial qualification reviews have been completed.

## **BACKGROUND**

The ITS department supports Metro's information technology communications infrastructure and business application services hosting many of Metro's mission critical technology systems. The technology footprint spans across approximately 100 locations within a 60-mile radius of Metro's headquarters building. The number of IT infrastructure assets are large, consisting of over 20,000 recorded devices and services it must monitor and maintain. ITS provides complete end-to-end services throughout the technology life cycle starting from the idea generation stage through initiation & governance, planning & design, engineering, development and implementation, operational support and ultimately retirement.

The current 2022 IT Services Bench is designed to have four (4) unique service sections, comprised of vendors with specific skills and experience to directly support the specific needs and requirements of each section. These section's roles and responsibilities are summarized below.

## **ENTERPRISE ARCHITECTURE & TECHNOLOGY INTEGRATION**

The Enterprise Architecture & Technology Integration section provides technology infrastructure services. Their responsibilities include the design, engineering and operations of the Agency's communications, networks, data, and security services. These services host Metro's business systems and computer/communication assets, thus enabling users to safely and securely transmit, access & store the Agency's electronic information. Enterprise Architecture and Technology Integration establishes an IT infrastructure that adheres to the Information Technology Infrastructure Library (ITIL) framework. The functional groups within this section includes the following:

- IT Capacity
- Network Engineering
- Database and Storage Administration

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- Data Center Operations / Configuration Management

## **BUSINESS APPLICATION SERVICES**

The Business Application Services section provides functional, business, and technical programming services to support enterprise and departmental applications used daily for Transit Operations, Program Management, Finance, Human Capital and Development, System Security and Law Enforcement, and other business units within Metro. Duties include application planning, design, development, coding, testing and implementation for creating new or enhancing existing business systems. This department creates and designs business applications that run all phases of Metro's daily operations. They support over 170 e-commerce and business/user applications productivity systems (e.g., financial, accounting, transportation, sales, human resource, material management, inventory, and enterprise resource planning programs). Additionally, this section defines application architecture and develops programs and systems to meet business needs. The functional groups within this section includes the following:

- Transit Operations Systems
- E-Business Services
- Geographic Information Services (GIS)
- Digital Strategies and Innovation

## **IT OPERATIONS & SERVICE DELIVERY**

The Operations and Service Delivery section provides 24x7 installation, maintenance, and information security services for Metro's enterprise technology infrastructure. The IT infrastructure assets are vast. Facility coverage includes the Metro USG building and over 23 operating divisions and major facilities throughout Los Angeles County. The infrastructure assets consist of over 5,000 data processing servers, computers & storage systems, over 1,000 telecommunication's data network & communications systems, over 10,000 microwave, radio, and cellular system devices, over 1,000 closed-circuit television (CCTV) and communications system devices, over 300 business applications and user productivity systems and over 30 video conferencing room systems. The functional groups within this section includes the following:

- IT Activation
- Information Security
- Help Desk
- Technical Services

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## **CENTER OF EXCELLENCE (COE)**

The Center of Excellence Department provides executive administrative support, technology governance, and project management support to project teams. The COE Core Team oversees technology requests and the intake process from project teams. They are tasked with standardizing the delivery process and performing the value-added services of the COE. The COE's key objectives are standardization, leveraging existing assets, measuring performance, and providing guidance and governance. The section's key duties include providing thought leadership and direction, establishing and promoting best practices, research and development, providing appropriate recommendations, support and education, and performing similar functions in specific focus areas considered. The functional groups within this section includes the following:

- IT Governance & Communications
- ITS Project Management Office (PMO)
- ITS Budget and Administration

## **DISCUSSION**

The IT Services Bench model has proven to be a very successful model for delivering technology services in several ways. The bench reduces the FTE technical staffing requirements, it reduces the procurement process time to initiate contract task orders, and it enhances the Agency's ability to quickly receive specialized technical skilled professional service resources on an as-needed basis. Overall, the IT service bench allows technology projects to be completed in a more agile, timely and cost-efficient manner.

As the ITS department's role and responsibilities within the Agency has expanded, the evolution of the technology services bench has expanded as well. In 2003, the first bench was established which consisted of 3 vendors and had a value of \$3M. In 2008, the next bench was established, consisting of 10 vendors with a value of \$5M. However, in the past ten years, the Agency's technology needs have grown tremendously, driven by Metro's facilities footprint increasing through Measure R & M projects, the Agency's goal to enhance the customer's experience and the increasing threat in cybersecurity attacks. These factors resulted in the need for a much larger technology bench. In 2016, the next bench was established which included 27 vendors and a value of \$30M.

With Metro's Vision 2028, the assumption is Metro's need for technology will continue to grow. Additional cameras, communications and other onboard real time services are being added to all bus and rail fleet. Network Wi-Fi projects are in place to enhance wireless communication to all Metro facilities and parking lots. Also, replacement of financial, human resources and asset management business systems are currently in process. A new ATMS radio replacement project is being planned. Security compliance requirements are growing, and the cybersecurity threat continues. As a result, technical resource needs will continue to grow as well. For this reason, \$45M is recommended for the current 2022 IT Services Bench.

## **DETERMINATION OF SAFETY IMPACT**

The approval of this recommended action will not have any direct impact on the safety of our customers and employees.

### **FINANCIAL IMPACT**

The funding for this action will be from Federal, State, and local funds including fares. Using these funding sources maximizes fund programming requirements given approved funding guidelines and provisions.

#### **Impact to Budget**

Budget funding for task order services will come from approved FY22 ITS operating and capital budgets (ITS Department 9200 and its cost centers 3198, 3961, 9210, 9220, 9230, 9240, and 9250) allocated across multiple projects. Since this is an on-going multi-year contract, the Project Manager and the Deputy Chief Information and Technology Officer will be responsible for budgeting this effort in future fiscal years.

### **EQUITY PLATFORM**

This solicitation is designated as a Small Business Prime, since the Task Order amounts are anticipated within the Small Business Prime threshold.

Services provided by this bench and subsequent contracts will primarily benefit the operations and efficiency of Metro's internal departments. The services are not anticipated to adversely impact the external customer community (e.g., People of Color, Low Income, Disabilities, marginalized communities, minority, women, disadvantaged or disabled veterans).

### **IMPLEMENTATION OF STRATEGIC PLAN GOALS**

The recommendation supports **Metro Vision 2028 Strategic Goal 5** - Provide responsive, accountable, and trustworthy governance within the Metro organization.

### **ALTERNATIVES CONSIDERED**

1. Solicit competitive proposals to contract for each individual task as it becomes due. This is not recommended as it would require extensive additional staff time to process each request and result in project delays due to the lead time required to complete each procurement cycle. The bench has historically played an integral role in facilitating the successful and timely execution and delivery of projects.
2. Utilize existing Information and Technology Services staff to provide the required support. This is not feasible as the current budgeted ITS capacity is fully utilized to maintain Metro's existing computer and network systems. There would not be sufficient existing staff to re-assign to

provide technology support to current and future Metro capital projects.

## **NEXT STEPS**

Upon approval by the Board, staff will execute contracts with the firms and establish the ITS Services Bench. As required, Metro will solicit responses to individual task orders from specific IT Services Bench service sections.

## **ATTACHMENTS**

Attachment A - Procurement Summary

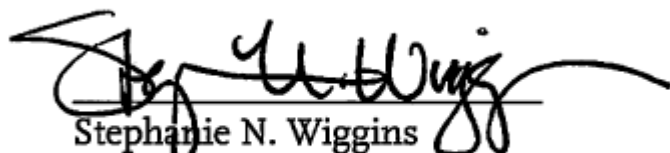
Attachment B - DEOD Summary

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Stephanie N. Wiggins  
Chief Executive Officer

## PROCUREMENT SUMMARY

## INFORMATION TECHNOLOGY (IT) SERVICES BENCH

|    |  |  |
|----|--|--|
| 1. | <b>Contract Number:</b> Various  |  |
| 2. | <b>Recommended Vendors:</b> See Attachment A-1   |  |
| 3. | <b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFIQ <input type="checkbox"/> RFP-A&E<br><input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order |  |
| 4. | <b>Procurement Dates:</b>  |  |
|    | <b>A. Issued:</b> August 12, 2021  |  |
|    | <b>B. Advertised/Publicized:</b> August 12 & 14, 2021  |  |
|    | <b>C. Pre-Proposal Conference:</b> August 30, 2021   |  |
|    | <b>D. Proposals Due:</b> October 11, 2021  |  |
|    | <b>E. Pre-Qualification Completed:</b> January 25, 2022  |  |
|    | <b>F. Conflict of Interest Form Submitted to Ethics:</b> October 14, 2021  |  |
|    | <b>G. Protest Period End Date:</b> March 23, 2022  |  |
| 5. | <b>Solicitations Picked up/Downloaded:</b> 148   | <b>Bids/Proposals Received:</b> 31         |
| 6. | <b>Contract Administrator:</b><br>Victor Zepeda  | <b>Telephone Number:</b><br>(213) 922-1458 |
| 7. | <b>Project Manager:</b><br>William Balter  | <b>Telephone Number:</b><br>(213) 922-4511 |

**A. Procurement Background**

This Board Action is to establish a bench of firms listed on Attachment A-1 in support of various Information Technology (IT) Department projects on a task order basis. Board approval of contract awards are subject to resolution of any properly submitted protest.

On August 12, 2021, the Request for Information and Qualifications (RFIQ) was issued in accordance with Metro's Acquisition Policy and the contract type is task order based. Each task order will be competed and will be determined as firm fixed price or hourly at the time of issue. The RFIQ was issued as SBE Prime Only.

Four amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on August 24, 2021, to provide missing required SBE Forms 2 and 4;
- Amendment No. 2, issued on September 2, 2021, revised a question in the Evaluation Criteria to provide additional flexibility to proposers;
- Amendment No. 3, issued on September 24, 2021, extended the due date from September 30 to October 7, 2021;
- Amendment No. 4, issued on October 5, 2021, extended the due date from October 7 to October 11, 2021;

On August 30, 2021, Metro hosted a virtual Pre-Proposal meeting in which over 70 firms participated in the meeting. Three sets of Question/Answers were issued throughout the solicitation process.

A total of 31 proposals were received on October 11, 2021.

## **B. Evaluation of Proposals**

Four Proposal Evaluation Teams (PET) were assembled, one for each engagement type (IT Operations & Service Delivery, Business Application Services, Enterprise Architecture & Technical Integration, and Center of Excellence). The PET consisting of staff from various IT departments (Enterprise Information Management, Technology, Administration, Digital Strategy, Security, and Special Projects) was convened and conducted a comprehensive technical evaluation of the proposals received.

The proposals were evaluated based on the following Minimum Qualifications and weighted evaluation criteria:

Minimum Qualifications on a Pass/Fail basis:

- a. Minimum of five projects similar to the bench-type requested services.
- b. Minimum five years in business performing services the firm is qualifying for.

Weighted Evaluation Criteria:

|                                 |                  |
|---------------------------------|------------------|
| • Contractor Business Profile   | 20 Points        |
| • Service Qualifications        | 60 Points        |
| • Skills, Training, & Resources | <u>20 Points</u> |
|                                 | 100 Points       |

The evaluation criteria are appropriate and consistent with criteria developed for other, similar IT Services Bench contracts. Several factors were considered when developing these weights, giving the greatest importance to technical expertise and ability to respond under task order parameters.

The PETs each evaluated proposals by their assigned service sector during October through December. The PET, for each individual service sector, deemed interviews were not necessary.

Of the 31 proposals received, 20 were determined to be within the competitive range. The 20 firms within the competitive range are listed below in alphabetical order:

1. Accend NetWorks
2. Aeon
3. Athenian Group
4. Auriga Corporation
5. Birdi Systems Inc.

6. Cornerstone Transportation Consulting
7. DCR Design
8. eDemand Inc.
9. E.K. Associates
10. Intueor Consulting, Inc.
11. Kaygen, Inc.
12. Pi Technology
13. Regents and Park
14. RSE Corporation
15. Sierra Cybernetics
16. Sybyte Technologies, Inc.
17. The Omni Group
18. TransSight
19. Trinus
20. West Coast Cable

Eleven firms were determined to be outside the competitive range and were not included for further consideration.

This professional services Bench is anticipated to have an aggregate not-to-exceed amount of \$45,000,000 in task orders over the five-year life of the Bench. Individual task orders will be issued for each IT Statement of Work requirement and will be competed via a Request for Proposal (RFP). The RFP will only be released to those qualified vendors under the Bench within the designated IT discipline area. Placement on the Bench will not guarantee an award of any Task Order.

Due to unforeseeable circumstances, such as loss of technical skills, change of ownership, bankruptcy, cessation of business, or similar kind of change of business circumstance, of any of the selected Bench Contractors during the active period of performance of the Bench, Metro reserves the right to replace such Contractor (s) through a competitive procurement process. Any Contractor replaced as a result of this process shall not be permitted to participate in the replacement solicitation process.

#### **C. Cost/Price Analysis**

Each future task order RFP will contain a specific SOW which will be competed with firms within the service sector. A cost/price analysis will be performed on all task orders issued. Additionally, price fairness and reasonableness determination will be made for each Task Order at the time of award.

#### **D. Background on Recommended Contractor**

##### **Accend Networks**

Accend Networks (Accend) is a woman-owned, small business firm established in 2011, headquartered in San Jose, CA, with a local office in Los Angeles, CA. Accend is an IT professional services and solutions provider with expertise IT assessments. Accend's core services are aligned to the disciplines they subscribe to.

#### **Aeon Group**

The AEON Group, LLC (AEON) is a women-owned, small business and disadvantaged enterprise established in 2001 and based in Los Angeles, CA. AEON is a management and technology consulting company that specializes in staffing. AEON's team has a history in providing consulting services covering the technical disciplines applied for in both government and commercial sectors including transit providers, regional planning organizations, cities, and other like organizations. AEON is very familiar with Metro's culture and requirements and is currently engaged on multiple projects with Metro.

#### **Athenian Group**

Athenian Group (Athenian) is an SBE/MBE/DBE firm with offices in Santa Monica, CA and Houston, TX and has been in operation for over 10 years. Athenian provides business and technology consulting services in various industries such as transit, municipal operations, and energy sectors. The company's core services are aligned to the disciplines they subscribed to.

#### **Auriga Corporation**

The Auriga Corporation (Auriga), a certified Small Business was established in 1990 and is located in Milpitas, California. Auriga provides management and technical consulting services to federal, state and local agencies. Auriga has a proven track record of providing services to rail and transit agencies in the Bay Area and other parts of the US. They have offices in LA and were on the previous IT Services Bench.

#### **Birdi Systems Inc.**

Birdi & Associates, Inc. (B&A) was established in 2006, is headquartered in Los Angeles, CA and is a certified Small Business and Disadvantaged Business. B&A has a staff of 45 members and has provided services to government agencies throughout Los Angeles. B&A has successfully provided on-call and task-based IT Services to several agencies including the Port of LA, LA World Airports, LA Department of Transportation and LA Department of Building and Safety. B&A's core services are aligned with the disciplines they subscribed to.

#### **Cornerstone Transportation Consulting**

Cornerstone Transportation Consulting (Cornerstone) has been in business over 35 years, is an SBE, with offices in San Francisco and Washington D.C., and satellite offices in Los Angeles and Seattle. Cornerstone specializes in IT activation projects with clients such as AT&T, Bay Area Rapid Transit, US Coast Guard, Kaiser Permanente, and the Oakland Housing Authority. Cornerstone's core services are aligned with the disciplines they subscribed to.

**DCR Design**

DCR Design (DCR) is located in Redlands, CA, has been in business for over six years, and is an SBE. DCR specializes in providing geospatial and graphic information for transportation and planning entities. The company's core competencies are aligned with the disciplines they subscribed to.

**eDemand Inc.**

eDemand established in 2004 is a small boutique transit technology consulting practice that is a Small Business Entity. eDemand is incorporated and is headquartered in Georgia. The company's core competencies are aligned with the disciplines they subscribed to, and they have ample resources for the specialized services they provide, UFS/TAP and PCI compliance, security.

**E.K. Associates**

E.K. Associates is a woman-owned business established in 2008 in Cerritos, CA, and offers IT strategy, implementation, modernization, and training services. E.K. Associates has provided services to Los Angeles World Airport, Port of Los Angeles, and the Southern California Association of Governments. The company's core competencies are aligned with the disciplines they subscribed to.

**Intueor Consulting, Inc.**

Intueor Consulting, Inc. (Intueor) was incorporated in June 2005 and is headquartered in Irvine, CA. Intueor is a strategy, operations and business technology consulting firm that specializes in public sector transit and transportation agencies. The company has a well-developed subcontractor relationship. The company's core services are aligned to the disciplines they subscribed to.

**Kaygen, Inc.**

Kaygen is a woman owned SBE firm located in Irvine, CA, that was established in 2003. Kaygen offers IT consulting services to Metro, Wells Fargo, Experion, Cedars-Sinai, and LAUSD. The company's core competencies are aligned with the disciplines they subscribed to.

**Pi Technology**

PI Technology (PI) was founded in February 1986 and has been providing Information Technology consulting, integration, and project management services since its inception. PI's staff is well seasoned in the implementation of large systems and has experience with most development environments. PI is currently working with Metro ITS with several projects. PI's core services are aligned to the disciplines they subscribed to.

**Regents and Park**

Regents and Park is a small firm offering IT risk management services such as PCI, compliance software, and implementing governance programs. The firm is located in

Huntington Beach, CA with experience dating back to 2009. Regents and Park currently has one on-going project with Metro.

### **RSE Corporation**

RSE has over 15 years of providing a full range of IT, rail and transit engineering services to various transportation clients. These IT and engineering services include design services for rail/transit, roadway/highway, surveying, mapping, right-of-way engineering and construction engineering services. RSE and its staff have provided services for major transportation clients including Santa Clara County Transportation Authority, Southern California Regional Railroad Authority, Riverside County Transportation Commission, Union Pacific Railroad, and numerous local jurisdictions. The company's core services are aligned to the disciplines they subscribed to.

### **Sierra Cybernetics**

Sierra Cybernetics, Inc. (Sierra) was incorporated in 1981 and is based and operated from Orange County, CA. Sierra's primary services include IT services, software, and engineering-oriented personnel and solutions. Sierra has successfully demonstrated relationship and experience with government companies. The company's core services are aligned to the disciplines they subscribed to.

### **Sybyte Technologies**

Sybyte Technologies (Sybyte) has been in business for over 8 years and is located in Chatsworth, CA. Sybyte has IT experience with agencies such as Metro and BART, and private firms such as Intel and St. Petersburg College (Florida). Sybyte is an SBE located in Chatsworth, CA. The Sybyte's core services are aligned to the disciplines they subscribed to.

### **The Omni Group**

The Omni Group, LLC, (OGx) is a SBE firm based out of Centennial, CO. OGx provides management and technology consulting services. OGx has worked with WMATA, King County Metro, SamTrans, Metro, and RTD Denver. The company's core services are aligned to the disciplines they subscribed to.

### **TransSight**

TransSight is an SBE located in Pleasanton, CA, and was started in 2014. TransSight specializes in transit technology development, integration, and program management. The company's core services are aligned with the disciplines they subscribed to.

### **Trinus Corporation**

Trinus Corporation (Trinus) has been in business for over 27 years with IT enterprise experience and LAUSD, Port of Los Angeles, and the County of Los Angeles as clients. Trinus, an SBE, is located in Pasadena, CA, and its core services are aligned to the disciplines they subscribe to.

**West Coast Cable**

West Coast Cable, Inc. established in 2003 specializes in the design, installation and maintenance of cost-effective network cabling. West Coast Cable has over 40 years of combined leadership experience and 35 employees. West Coast Cable has performed multiple projects for Metro and has provided good services. The company's core services are aligned to the disciplines they subscribed to.

# ATTACHMENT A-1

|                               | Enterprise<br>Architecture &<br>Technical<br>Integration | Center of<br>Excellence | IT Operations &<br>Service Delivery | Business<br>Application<br>Services |
|-------------------------------|--|-------------------------|-------------------------------------|-------------------------------------|
| Accend NetWorks               | X  |                         | X                                   |                                     |
| Aeon Group                    |  | X                       | X                                   |                                     |
| Athenian Group                |  | X                       |                                     |                                     |
| Auriga                        |  | X                       | X                                   | X                                   |
| Birdi Systems Inc.            | X  |                         | X                                   | X                                   |
| Cornerstone<br>Transportation |  | X                       | X                                   |                                     |
| DCR Design                    |  |                         |                                     | X                                   |
| E.K. Associates               | X  | X                       | X                                   | X                                   |
| eDemand, Inc.                 |  | X                       |                                     |                                     |
| Intueor Consulting            | X  | X                       | X                                   | X                                   |
| Kaygen Inc.                   | X  | X                       | X                                   |                                     |
| Pi Technology                 |  | X                       | X                                   |                                     |
| Regents and Park              |  |                         | X                                   |                                     |
| RSE Corporation               | X  | X                       | X                                   | X                                   |
| Sierra Cybernetics            | X  | X                       | X                                   | X                                   |
| Sybyte<br>Technologies        | X  |                         | X                                   | X                                   |
| The Omni Group                |  | X                       | X                                   | X                                   |
| TransSight                    |  |                         |                                     | X                                   |
| Trinus                        | X  |                         | X                                   | X                                   |
| West Coast Cable              |  |                         | X                                   |                                     |

## DEOD SUMMARY

## INFORMATION TECHNOLOGY (IT) SERVICES BENCH / PS7764700

**A. Small Business Participation**

Effective June 2, 2014, per Metro's Board-approved policy, competitive acquisitions with three or more Small Business Enterprise (SBE) certified firms within the specified North American Industry Classification System (NAICS) as identified for the project scope shall constitute a Small Business Prime Set-Aside procurement. Accordingly, the Contract Administrator advanced the solicitation, including posting the solicitation on Metro's website, advertising, and notifying certified small businesses as identified by NAICS code(s) that this solicitation was open to **SBE Certified Small Businesses Only**.

There are twenty (20) SBE Primes on the bench. All SBE Primes are performing at least 30% of the work with its own workforce.

**SMALL BUSINESS SET-ASIDE**

|    | <b>SBE Prime Contractor</b> | <b>SBE Commitment</b> |
|----|-----------------------------|-----------------------|
| 1. | Accend NetWorks             | 100%                  |
|    | <b>Total Commitment</b>     | <b>100%</b>           |

|    | <b>SBE Prime Contractor</b> | <b>SBE Commitment</b> |
|----|-----------------------------|-----------------------|
| 1. | Aeon                        | 100%                  |
|    | <b>Total Commitment</b>     | <b>100%</b>           |

|    | <b>SBE Prime Contractor</b> | <b>SBE Commitment</b> |
|----|-----------------------------|-----------------------|
| 1. | Athenian Group              | 85%                   |
|    | <b>Total Commitment</b>     | <b>85%</b>            |

|    | <b>SBE Prime Contractor</b>       | <b>SBE Commitment</b> |
|----|-----------------------------------|-----------------------|
| 1. | Auriga Corporation (Prime)        | 30%                   |
| 2. | Eiger Techsystems (Subcontractor) | 35%                   |
|    | <b>Total Commitment</b>           | <b>65%</b>            |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | Birdi Systems               | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    |                                       |                           |
|----|---------------------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b>           | <b>SBE<br/>Commitment</b> |
| 1. | Cornerstone Transportation Consulting | 70%                       |
|    | <b>Total Commitment</b>               | <b>70%</b>                |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | DCR Design                  | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | eDemand Inc.                | 30%                       |
|    | <b>Total Commitment</b>     | <b>30%</b>                |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | E.K. Associates             | 50%                       |
|    | <b>Total Commitment</b>     | <b>50%</b>                |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | Intueor Consulting, Inc.    | 30%                       |
|    | <b>Total Commitment</b>     | <b>30%</b>                |

|    |                             |                           |
|----|-----------------------------|---------------------------|
|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
| 1. | Kaygen                      | 85%                       |
|    | <b>Total Commitment</b>     | <b>85%</b>                |

|    | <b>SBE Prime Contractor</b>                  | <b>SBE<br/>Commitment</b> |
|----|--|---------------------------|
| 1. | PI Technology (Prime)                        | 30%                       |
| 2. | Cho Consulting, dba Novinzio (Subcontractor) | 70%                       |
|    | <b>Total Commitment</b>                      | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | Regents and Park            | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | RSE Corportation            | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | Sierra Cybernetics          | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | Sybyte Technologies, Inc.   | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | TransSight                  | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b>         | <b>SBE<br/>Commitment</b> |
|----|-------------------------------------|---------------------------|
| 1. | The Omni Group (Prime)              | 30%                       |
| 2. | Nu One Incorporated (Subcontractor) | 30%                       |
|    | <b>Total Commitment</b>             | <b>60%</b>                |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | Trinus                      | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

|    | <b>SBE Prime Contractor</b> | <b>SBE<br/>Commitment</b> |
|----|-----------------------------|---------------------------|
| 1. | West Coast Cable            | 100%                      |
|    | <b>Total Commitment</b>     | <b>100%</b>               |

**B. Living Wage and Service Contract Worker Retention Policy Applicability**

The Living Wage and Service Contract Worker Retention Policy is not applicable to this contract.

**C. Prevailing Wage Applicability**

Prevailing Wage requirements are applicable to this project. DEOD will monitor contractors' compliance with the State of California Department of Industrial Relations (DIR), California Labor Code, and, if federally funded, the U S Department of Labor (DOL) Davis Bacon and Related Acts (DBRA).

**D. Project Labor Agreement/Construction Careers Policy**

Project Labor Agreement/Construction Careers Policy is not applicable to this Contract. PLA/CCP is applicable only to construction contracts that have a construction related value in excess of \$2.5 million.