

# **Metro**

*Los Angeles County Metropolitan Transportation Authority  
One Gateway Plaza  
3rd Floor Board Room*



**Metro**

## **Agenda - Final**

**Wednesday, July 17, 2019**

**1:00 PM**

**One Gateway Plaza, Los Angeles, CA 90012,  
3rd Floor, Metro Board Room**

### **Finance, Budget and Audit Committee**

*Kathryn Barger, Chair  
Ara Najarian, Vice Chair  
Jacquelyn Dupont-Walker  
Paul Krekorian  
Mark Ridley-Thomas  
John Bulinski, non-voting member*

*Phillip A. Washington, Chief Executive Officer*

**METROPOLITAN TRANSPORTATION AUTHORITY BOARD RULES**  
**(ALSO APPLIES TO BOARD COMMITTEES)**

**PUBLIC INPUT**

A member of the public may address the Board on agenda items, before or during the Board or Committee's consideration of the item for one (1) minute per item, or at the discretion of the Chair. A request to address the Board must be submitted electronically using the tablets available in the Board Room lobby. Individuals requesting to speak will be allowed to speak for a total of three (3) minutes per meeting on agenda items in one minute increments per item. For individuals requiring translation service, time allowed will be doubled. The Board shall reserve the right to limit redundant or repetitive comment.

The public may also address the Board on non agenda items within the subject matter jurisdiction of the Board during the public comment period, which will be held at the beginning and/or end of each meeting. Each person will be allowed to speak for one (1) minute during this Public Comment period or at the discretion of the Chair. Speakers will be called according to the order in which their requests are submitted. Elected officials, not their staff or deputies, may be called out of order and prior to the Board's consideration of the relevant item.

Notwithstanding the foregoing, and in accordance with the Brown Act, this agenda does not provide an opportunity for members of the public to address the Board on any Consent Calendar agenda item that has already been considered by a Committee, composed exclusively of members of the Board, at a public meeting wherein all interested members of the public were afforded the opportunity to address the Committee on the item, before or during the Committee's consideration of the item, and which has not been substantially changed since the Committee heard the item.

In accordance with State Law (Brown Act), all matters to be acted on by the MTA Board must be posted at least 72 hours prior to the Board meeting. In case of emergency, or when a subject matter arises subsequent to the posting of the agenda, upon making certain findings, the Board may act on an item that is not on the posted agenda.

**CONDUCT IN THE BOARD ROOM** - The following rules pertain to conduct at Metropolitan Transportation Authority meetings:

**REMOVAL FROM THE BOARD ROOM** The Chair shall order removed from the Board Room any person who commits the following acts with respect to any meeting of the MTA Board:

- a. Disorderly behavior toward the Board or any member of the staff thereof, tending to interrupt the due and orderly course of said meeting.
- b. A breach of the peace, boisterous conduct or violent disturbance, tending to interrupt the due and orderly course of said meeting.
- c. Disobedience of any lawful order of the Chair, which shall include an order to be seated or to refrain from addressing the Board; and
- d. Any other unlawful interference with the due and orderly course of said meeting.

**INFORMATION RELATING TO AGENDAS AND ACTIONS OF THE BOARD**

Agendas for the Regular MTA Board meetings are prepared by the Board Secretary and are available prior to the meeting in the MTA Records Management Department and on the Internet. Every meeting of the MTA Board of Directors is recorded and is available at [www.metro.net](http://www.metro.net) or on CD's and as MP3's for a nominal charge.

## DISCLOSURE OF CONTRIBUTIONS

The State Political Reform Act (Government Code Section 84308) requires that a party to a proceeding before an agency involving a license, permit, or other entitlement for use, including all contracts (other than competitively bid, labor, or personal employment contracts), shall disclose on the record of the proceeding any contributions in an amount of more than \$250 made within the preceding 12 months by the party, or his or her agent, to any officer of the agency, additionally PUC Code Sec. 130051.20 requires that no member accept a contribution of over ten dollars (\$10) in value or amount from a construction company, engineering firm, consultant, legal firm, or any company, vendor, or business entity that has contracted with the authority in the preceding four years. Persons required to make this disclosure shall do so by filling out a "Disclosure of Contribution" form which is available at the LACMTA Board and Committee Meetings. Failure to comply with this requirement may result in the assessment of civil or criminal penalties.

## ADA REQUIREMENTS

Upon request, sign language interpretation, materials in alternative formats and other accommodations are available to the public for MTA-sponsored meetings and events. All requests for reasonable accommodations must be made at least three working days (72 hours) in advance of the scheduled meeting date. Please telephone (213) 922-4600 between 8 a.m. and 5 p.m., Monday through Friday. Our TDD line is (800) 252-9040.

## LIMITED ENGLISH PROFICIENCY

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**323.466.3876 x2**

*Español*

**323.466.3876 x3**

한국어

日本語

中文

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ภาษาไทย

Tiếng Việt

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Copies of Agendas/Record of Board Action/Recordings of Meetings - (213) 922-4880 (Records Management Department)

General Information/Rules of the Board - (213) 922-4600

Internet Access to Agendas - [www.metro.net](http://www.metro.net)

TDD line (800) 252-9040

**NOTE: ACTION MAY BE TAKEN ON ANY ITEM IDENTIFIED ON THE AGENDA**

**CALL TO ORDER**

**ROLL CALL**

16. **SUBJECT: CONSOLIDATED AUDIT FOR FISCAL YEAR 2018** [2019-0385](#)

**RECOMMENDATION**

RECEIVE AND FILE the Consolidated Audit financial and compliance audit reports completed by Vasquez and Company (Vasquez) and Simpson and Simpson, CPA's (Simpson & Simpson) for the Fiscal Year ending June 30, 2018.

**Attachments:**      [Attachment A - Prop A & C Vasquez](#)  
                                 [Attachment B - Prop A & C Simpson](#)  
                                 [Attachment C - Measure R Vasquez](#)  
                                 [Attachment D - Measure R Simpson](#)  
                                 [Attachment E - Measure M Vasquez](#)  
                                 [Attachment F - Measure M Simpson](#)

17. **SUBJECT: TAP MULTI-MODAL INTEGRATION AND MOBILE APP UPDATE** [2019-0492](#)

**RECOMMENDATION**

RECEIVE AND FILE TAP Multi-modal integration and mobile app update.

18. **SUBJECT: CUSTODIAL BANKING SERVICES** [2019-0172](#)

**RECOMMENDATION**

AUTHORIZE the Chief Executive Officer to award a five-year, firm fixed-unit rate Contract No. PS133590000 to US Bank N.A. for custodial banking services in an amount not to exceed \$1,003,370 inclusive of two, one year options, effective October 1, 2019, subject to resolution of protest(s), if any.

**Attachments:**      [Attachment A - Procurement Summary](#)  
                                 [Attachment B - DEOD Summary](#)

**SUBJECT: GENERAL PUBLIC COMMENT**

[2019-0539](#)

RECEIVE General Public Comment

Consideration of items not on the posted agenda, including: items to be presented and (if requested) referred to staff; items to be placed on the agenda for action at a future meeting of the Committee or Board; and/or items requiring immediate action because of an emergency situation or where the need to take immediate action came to the attention of the Committee subsequent to the posting of the agenda.

COMMENTS FROM THE PUBLIC ON ITEMS OF PUBLIC INTEREST WITHIN COMMITTEE'S  
SUBJECT MATTER JURISDICTION

**Adjournment**



## Board Report

File #: 2019-0385, File Type: Informational Report

Agenda Number: 16.

### FINANCE, BUDGET AND AUDIT COMMITTEE JULY 17, 2019

**SUBJECT: CONSOLIDATED AUDIT FOR FISCAL YEAR 2018**

**ACTION: RECEIVE AND FILE**

#### **RECOMMENDATION**

RECEIVE AND FILE the Consolidated Audit financial and compliance audit reports completed by Vasquez and Company (Vasquez) and Simpson and Simpson, CPA's (Simpson & Simpson) for the Fiscal Year ending June 30, 2018.

#### **ISSUE**

As the Regional Transportation Planner for Los Angeles County, we are responsible for planning, programming and allocating transportation funding to Los Angeles County jurisdictions, transit operators and other transportation programs. We have the fiduciary responsibility to provide assurance that recipients of funds included in the Consolidated Audit are adhering to the statutes, program guidelines, and/or agreements of each applicable funding source and that operations data used to allocate funds is fair and in accordance with Federal Transit Administration (FTA) guidelines.

#### **BACKGROUND**

The Consolidated Audit process includes financial and compliance audits of the following programs:

- Local Funding Program to 88 cities and Unincorporated Los Angeles County
  - Proposition A Local Return
  - Proposition C Local Return
  - Measure R Local Return
  - Measure M Local Return
  - Transit Development Act (TDA) Article 3 and Article 8 Programs
  - Proposition A Discretionary Incentive Program
- Transit System Funds to Commerce, Redondo Beach, and Torrance
  - Transit Development Act (TDA) Article 4
  - State Transit Assistance (STA)
  - Proposition A 95% of 40% Discretionary
  - Proposition C 5% Security
  - Proposition C 40% Discretionary

- Proposition 1B Funds
- Measure R 20% Bus Operations and Clean Fuel Bus Funds
- Measure M 20% Bus Transit Operation Fund
- Proposition A 40% Discretionary - Growth Over Inflation (GOI) Fund to Burbank, Glendale, LADOT and Pasadena Transit System Operators
- Fare Subsidies Programs
  - Immediate Needs Transportation Program (INTP)
  - Rider Relief Transportation Program (RRTP)
  - Support for Homeless Re-Entry (SHORE) Program
- Metrolink Program
- EZ Transit Pass Program
- Access Services
- LADOT Operating Data (Proposition A Incentive Programs)

We allocate over \$575 million annually to these programs and distribute them to 88 cities in Los Angeles County, the County of Los Angeles and other agencies. Audits of these programs are needed to ensure that the agencies comply with the applicable rules, regulations, policies, guidelines and executed Memorandums of Understanding (MOU). The audits also serve as a program management tool for effectively managing and administering these programs.

Vasquez and Simpson & Simpson performed the financial and compliance audits to provide reasonable assurance to management whether recipients of subsidies included in the Consolidated Audit are adhering to the statutes of each applicable funding source. The audits were conducted in accordance with generally accepted government auditing standards and the American Institute of Certified Public Accountants' Standards.

## **DISCUSSION**

### Local Return

#### **Proposition A and C**

Vasquez and Simpson & Simpson found that the Cities and County, with the exception of the City of Compton, complied in all material respects, with the Guidelines and Requirements referred to above that could have a direct and material effect on the Local Return Programs for the year ended June 30, 2018.

The auditors found 48 instances of non-compliance for Proposition A and C. Questioned costs totaling \$1.1 million and \$1.7 million for Proposition A and Proposition C, respectively represent approximately 1% of each total fund reviewed. The Local Return Program Manager is working with the cities to resolve the findings. The respective auditors will validate the resolution of the findings identified in these audits in the following years' audits.

#### **Measure R**

Vasquez and Simpson & Simpson found that the County and Cities, with the exception of City of Compton, complied in all material respects, with the Guidelines and Requirements referred to above that could have a direct and material effect on the Local Return Programs for the year ended June 30, 2018. The Measure R Local Return audit results were presented to the Measure R Independent

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Taxpayers Oversight Committee (MRITOC) on March 6, 2019. A Public Hearing for MRITOC was also conducted to receive public input on June 5, 2019.

The auditors found 28 instances of non-compliance for Measure R. Questioned costs totaling \$4 million for Measure R represent approximately 3% of the total amount reviewed. The Local Return Program Manager is working with the cities to resolve the findings. The respective auditors will validate the resolution of the findings identified in these audits in the following years' audits.

### **Measure M**

Vasquez and Simpson & Simpson found that the Cities and County complied in all material respects, with the Guidelines and Requirements referred to above that could have a direct and material effect on the Local Return Programs for the year ended June 30, 2018. The Measure M Local Return audit results were presented to the Measure M Independent Taxpayer Oversight Committee (MMITOC) on March 6, 2019.

The auditors found 14 instances of non-compliance for Measure M. Questioned costs totaling \$700 thousand for Measure M represent less than 1% of the total amount reviewed. The Local Return Program Manager is working with the cities to resolve the findings. The respective auditors will validate the resolution of the findings identified in these audits in the following years' audits.

### Non-Local Return

The auditors found that schedules/financial statements for the various programs included in the Consolidated Audit present fairly, in all material respects. They also found that the entities complied, in all material respects, with the compliance requirements of their respective guidelines. However, the auditors noted several compliance findings; two findings for Metrolink program, nine findings for the TDA Article 3 program and three for the EZ Transit Pass Program. Fourteen compliance findings were also identified for the Immediate Needs Transportation Program (INTP) (9), and Rider Relief Transportation Program (RRTP) (5) programs. Metro Program Managers are working with the funds recipients to resolve the findings. The respective auditors will validate the resolution of the findings identified in these audits in the following years' audits.

Due to the considerable size of the documents, we have attached the Report on Compliance with Requirements Applicable to Proposition A and C and Measure R and M Ordinances and Proposition A and C and Measure R and M Local Return Guidelines by each of the firms (Attachment A through F). As a savings measure the remaining Consolidated Audit reports can be accessed online.

For the audit reports issued by Vasquez, please visit:

[http://libraryarchives.metro.net/DB\\_Attachments/Vasquez%20Final%20Reports%20FY18/](http://libraryarchives.metro.net/DB_Attachments/Vasquez%20Final%20Reports%20FY18/)

For the audit reports issued by Simpson & Simpson, please visit:

[http://libraryarchives.metro.net/DB\\_Attachments/Simpson%20Final%20Reports%20FY18/](http://libraryarchives.metro.net/DB_Attachments/Simpson%20Final%20Reports%20FY18/)

### **FINANCIAL IMPACT**

This is an informational report and does not have a direct financial impact on Metro.



Impact to Budget

This is an informational report and does not impact the FY 2019 budget.

**IMPLEMENTATION OF STRATEGIC PLAN GOALS**

Approval of this item supports Metro Vision 2028 Goal #5: Provide responsive, accountable, and trustworthy governance within the Metro organization. However, the projects/programs developed with these funds directly or indirectly support all five Vision 2028 goals identified in Metro's Strategic Plan.

**ATTACHMENTS**

Attachment A - Report on Compliance with Requirements Applicable to Proposition A and Proposition C Ordinances and Proposition A and Proposition C Local Return Guidelines (Vasquez)

Attachment B - Report on Compliance with Requirements Applicable to Proposition A and Proposition C Ordinances and Proposition A and Proposition C Local Return Guidelines (Simpson & Simpson)

Attachment C - Report on Compliance with Requirements Applicable to Measure R Ordinance and Measure R Local Return Guidelines (Vasquez)

Attachment D - Report on Compliance with Requirements Applicable to Measure R Ordinance and Measure R Local Return Guidelines (Simpson & Simpson)

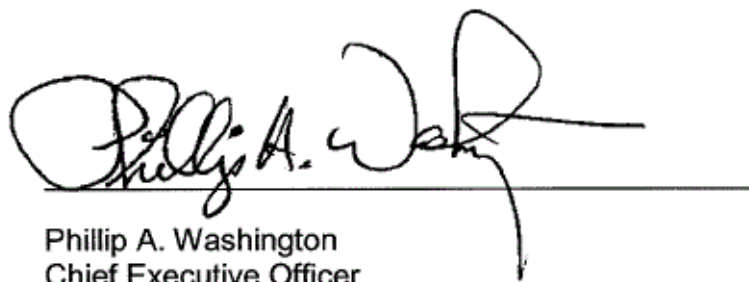
Attachment E - Report on Compliance with Requirements Applicable to Measure M Ordinance and Measure M Local Return Guidelines (Vasquez)

Attachment F - Report on Compliance with Requirements Applicable to Measure M Ordinance and Measure M Local Return Guidelines (Simpson & Simpson)

Prepared by: Lauren Choi, Sr. Manager, Audit, (213) 922-3926

Monica Del Toro, Audit Support Manager, (213) 922-7494

Reviewed by: Diana Estrada, Chief Auditor, (213) 922-2161



Phillip A. Washington  
Chief Executive Officer

**Attachment A**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_A\\_Prop\\_A\\_C\\_Vasquez.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_A_Prop_A_C_Vasquez.pdf)

**Attachment B**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_B\\_Prop\\_A\\_C\\_Simpson.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_B_Prop_A_C_Simpson.pdf)

**Attachment C**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_C\\_Measure\\_R\\_Vasquez.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_C_Measure_R_Vasquez.pdf)

**Attachment D**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_D\\_Measure\\_R\\_Simpson.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_D_Measure_R_Simpson.pdf)

**Attachment E**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_E\\_Measure\\_M\\_Vasquez.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_E_Measure_M_Vasquez.pdf)

**Attachment F**

[http://libraryarchives.metro.net/DB\\_Attachments/2019-0385\\_Attachment\\_F\\_Measure\\_M\\_Simpson.pdf](http://libraryarchives.metro.net/DB_Attachments/2019-0385_Attachment_F_Measure_M_Simpson.pdf)



## Board Report

File #: 2019-0172, File Type: Contract

Agenda Number: 18.

### FINANCE, BUDGET AND AUDIT COMMITTEE JULY 17, 2019

**SUBJECT: CUSTODIAL BANKING SERVICES**

**ACTION: AWARD CONTRACT**

#### **RECOMMENDATION**

AUTHORIZE the Chief Executive Officer to award a five-year, firm fixed-unit rate Contract No. PS133590000 to US Bank N.A. for custodial banking services in an amount not to exceed \$1,003,370 inclusive of two, one year options, effective October 1, 2019, subject to resolution of protest(s), if any.

#### **ISSUE**

The existing five-year banking custodial services contract with U.S. Bank Institutional Trust & Custody will expire on September 30, 2019.

#### **BACKGROUND**

Metro's Investment Policy requires that securities purchased for the investment of operating funds and collateral be maintained in the trust department or the safekeeping department of an established bank. The Treasurer is also required to report compliance with the investment policy and provide performance returns for the investments in a quarterly report to the CEO and Board.

#### **DISCUSSION**

As of March 31, 2019, Metro Operating funds held in custody at US Bank totaled \$1.6 billion. Operating funds are the pool of revenue used to pay expenses such as salaries, fuel, project costs, and supplies. To comply with the mandated Investment Policy, Metro requires an external trust department to provide custodial services of operating funds, compliance reporting, and performance measurement services.

#### **DETERMINATION OF SAFETY IMPACT**

Approval of this item will not impact the safety of our patrons or employees.

#### **FINANCIAL IMPACT**



Total proposed fees of \$1,003,370 over five years are based on a firm fixed rate applied to estimated market value of assets under custody, the number of transactions applied to a unit price, and the number of accounts subject to compliance monitoring and performance reporting services. The fiscal year 2020 fee of \$200,674 is included in the FY20 Adopted Budget under Treasury cost center 5210, in Investment and Debt Management project 610340.

This multi-year contract will be managed by the Treasury department cost center and the Treasurer will be accountable for budgeting the cost in future years.

#### Impact to Budget

The source of funds for this contract is Prop A, Prop C, TDA Administration. These funds are not eligible for Metro Bus and Rail operations.

#### **IMPLEMENTATION OF STRATEGIC PLAN GOALS**

Recommendation supports strategic plan goal # 5.2 “Metro will exercise good public policy judgment and sound fiscal stewardship” by safeguarding Metro assets with an established custody bank.

#### **ALTERNATIVES CONSIDERED**

LACMTA’s Investment Policy mandates the use of an external custody bank to safekeep operating fund securities or cash.

#### **NEXT STEPS**

Upon Board approval, staff will execute Contract No. PS133590000 to US Bank N.A. effective October 1, 2019 to provide custodial banking services.

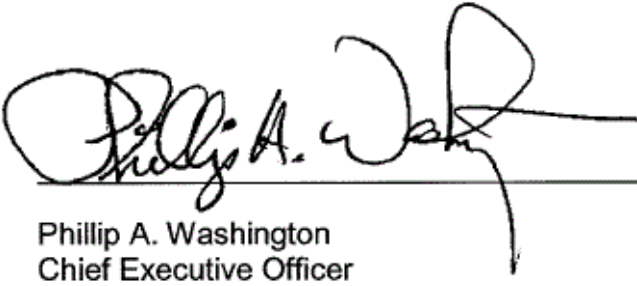
#### **ATTACHMENTS**

Attachment A - Procurement Summary

Attachment B - DEOD Summary

Prepared by: Marshall M. Liu, Sr. Investment Manager, (213) 922-4285  
Mary E. Morgan, DEO, Finance, (213) 922-4143

Reviewed by: Nalini Ahuja, Chief Financial Officer, (213) 922 3088  
Debra Avila, Chief Vendor/Contract Management Officer (213) 418-3051



Phillip A. Washington  
Chief Executive Officer

**PROCUREMENT SUMMARY  
CUSTODIAL BANKING SERVICES  
PS133590000**

|    |   |  |
|----|---|--|
| 1. | <b>Contract Number:</b> PS133590000   |  |
| 2. | <b>Recommended Vendor :</b> U.S. Bank N.A.  |  |
| 3. | <b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E<br><input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order |  |
| 4. | <b>Procurement Dates:</b>   |  |
|    | <b>A. Issued:</b> February 22, 2019   |  |
|    | <b>B. Advertised/Publicized:</b> February 8, 2019   |  |
|    | <b>C. Pre-proposal/Pre-Bid Conference:</b> March 5, 2019  |  |
|    | <b>D. Proposals/Bids Due:</b> March 28, 2019  |  |
|    | <b>E. Pre-Qualification Completed:</b> May 9, 2019  |  |
|    | <b>F. Conflict of Interest Form Submitted to Ethics:</b> May 5, 2019  |  |
|    | <b>G. Protest Period End Date:</b> July 22, 2019  |  |
| 5. | <b>Solicitations Picked up/Downloaded:</b> 13   | <b>Bids/Proposals Received:</b> 2          |
| 6. | <b>Contract Administrator:</b><br>Rommel Hilario  | <b>Telephone Number:</b><br>(213) 922-4654 |
| 7. | <b>Project Manager:</b><br>Marshall Liu   | <b>Telephone Number:</b><br>(213) 922-5931 |

#### **A. Procurement Background**

This Board Action is to approve a firm fixed unit rate contract in support of the Treasury Department to provide custodial and safekeeping services for its Operating Funds portfolio, certain bond proceeds and/or other funds. Currently, Metro has a total of nine accounts: five accounts comprise the internally managed Operating Funds portfolio and other accounts, and four accounts comprise the externally managed Operating Funds.

Request for Proposals (RFP) No. PS59875 was issued as a competitive negotiated procurement in accordance with Metro's Acquisition Policy.

In addition to advertising the solicitation in local media, staff notified nine (9) financial institutions via email of the solicitation in an effort to increase competition.

Two amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on March 3, 2019, included an updated 2019 Investment Policy, pre-proposal documents including the agenda and planholder's list;
- Amendment No. 2, issued on March 15, 2019, included operating Portfolio account balances and extended the proposal due date.

A pre-proposal conference was held on March 5, 2019. No firms attended.

On March 28, 2019, Metro received two proposals from two firms as follows, in alphabetical order:

1. Northern Trust
2. US Bank N.A.

## **B. Evaluation of Proposals**

The Proposal Evaluation Team (PET), consisting of staff from Treasury and Accounting departments, was convened and conducted a comprehensive evaluation of the proposals received. The PET team performed a detailed evaluation of the two proposals in accordance with the factors and sub-factors set forth in the RFP.

Proposals were evaluated based on the following criteria and weights:

- Qualifications, Experience, and Capability of the Firm and Key Personnel 25%
- Custody, Compliance Reporting, and Performance Measurement Services 25%
- Technology, Transition, and Conversion 25%
- Cost Proposal (including reasonableness of overall fee structure) 25%

### **Summary of Firms within the Competitive Range**

#### **Northern Trust**

Northern Trust has been providing trust and custody services since it was founded in 1889. Northern Trust Corporation is a publicly listed company incorporated in the State of Delaware. Its principal subsidiary, The Northern Trust Company, is a provider of asset management and asset servicing solutions for corporations, institutions, and individuals. Northern Trust is comprised of three core business units: Corporate and Institutional Services (C&IS), Wealth Management (WM), and Asset Management (AM). All three are supported by Enterprise Enablement (E2) which supports operations, infrastructure, and technology innovation initiatives.

#### **U.S. Bank N.A.**

U.S. Bank has provided trust and custody services for institutional clients for more than 120 years. U.S. Bank is headquartered in Minneapolis, Minnesota. They are a diversified financial services holding company and the parent company of U.S. Bank National Association (U.S. Bank N.A.). U.S. Bank serves 18.7 million consumer, business and institutional customers throughout its four core lines of business: Payment Services, Consumer and Business Banking, Corporate & Commercial Banking, and Wealth Management and Investment Services.

The following is a summary of the PET scores:

| 1  | FIRM   | Average Score | Factor Weight  | Weighted Average Score | Rank     |
|----|--|---------------|----------------|------------------------|----------|
| 2  | <b>US BANK N.A.</b>  |               |                |                        |          |
| 3  | Qualifications, Experience, and Capability of the Firm and Key Personnel | 91.2          | 25%            | 22.8                   |          |
| 4  | Custody, Compliance Reporting, and Performance Measurement Services      | 88.8          | 25%            | 22.2                   |          |
| 5  | Technology, Transition, and Conversion                                   | 90.0          | 25%            | 22.5                   |          |
| 6  | Cost Proposal  | 72.0          | 25%            | 18.0                   |          |
| 7  | <b>Total</b>   |               | <b>100.00%</b> | <b>85.5</b>            | <b>1</b> |
| 8  | <b>NORTHERN TRUST</b>  |               |                |                        |          |
| 9  | Qualifications, Experience, and Capability of the Firm and Key Personnel | 74.4          | 25%            | 18.6                   |          |
| 10 | Custody, Compliance Reporting, and Performance Measurement Services      | 76.8          | 25%            | 19.2                   |          |
| 11 | Technology, Transition, and Conversion                                   | 78.8          | 25%            | 19.7                   |          |
| 12 | Cost Proposal  | 88.0          | 25%            | 22.0                   |          |
| 13 | <b>Total</b>   |               | <b>100.00%</b> | <b>79.5</b>            | <b>2</b> |

**C. Cost/Price Analysis**

The recommended price has been determined to be fair and reasonable based upon adequate competition, the independent cost estimate (ICE), price analysis, fact finding discussions, and technical evaluation.

| <b>PROPOSER NAME</b> | <b>PROPOSAL AMOUNT</b> | <b>METRO ICE</b> | <b>NEGOTIATED*</b> |
|----------------------|------------------------|------------------|--------------------|
| U.S. Bank            | \$1,095,853            | \$956,142        | \$1,003,370        |
| Northern Trust       | \$819,500              |                  |                    |

\* Actual pricing will be based on a fixed unit price structure and will be dependent on the actual number and amounts of the individual transactions.

**D. Background on Recommended Contractor**

U.S. Bank is the current custodian for Metro providing custody, asset safekeeping, reporting and investment management services. U.S. Bank has provided trust and custody services for institutional clients for more than 120 years. They are a diversified financial services holding company serving 18.7 million consumer, business and institutional customers throughout its four core lines of business.

DEOD SUMMARY

CUSTODIAL BANKING SERVICES  
PS133590000

**A. Small Business Participation**

The Diversity and Economic Opportunity Department (DEOD) did not recommend a Small Business Enterprise/Disabled Veteran Business Enterprise (SBE/DVBE) participation goal for this procurement due to the lack of subcontracting opportunities. U.S. Bank N.A. is the current custodian providing custody, asset safekeeping, reporting, and investment management services. U.S. Bank N.A. will provide these services with its own workforce.

**B. Living Wage and Service Contract Worker Retention Policy Applicability**

The Living Wage and Service Contract Worker Retention Policy is not applicable to this contract.

**C. Prevailing Wage Applicability**

Prevailing wage is not applicable to this contract.

**D. Project Labor Agreement/Construction Careers Policy**

Project Labor Agreement/Construction Careers Policy is not applicable to this Contract. Project Labor Agreement/Construction Careers Policy is applicable only to construction contracts that have a construction contract value in excess of \$2.5 million.